

# CAPABILITIES

## YOUR SINGLE SOURCE FROM CONCEPT TO DELIVERABLE.

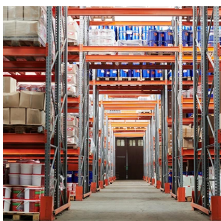
Silmid, a GracoRoberts company, has been a leader in specialty chemical eCommerce distribution for the aerospace industry for over 40 years, serving a global customer base of customers in the OEM, MRO, airline, helicopters, general aviation, and defense segments. Since our founding in 1980, we've been pioneers in embracing digital transformation, becoming early adopters of eCommerce in the B2B space. Our journey has been marked by continuous improvement and adaptation, and a powerful belief in automation, with a human touch.

We enhance supply chain efficiency with advanced technologies, offer same-day dispatch, and continually evolve our eCommerce platforms to meet customer needs. Our comprehensive value-added services—including inventory management, hazardous material shipping, specialty packaging, contract management solutions, and export capabilities—are designed to meet the specific needs of our customers, ensuring quality, transparency, and value at every stage.

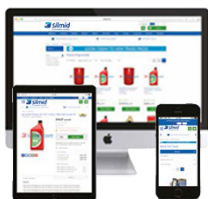
### COMMITMENT TO QUALITY AND SERVICE

Silmid is dedicated to providing quality products and associated services to satisfy the needs of our customers. We are ISO 9001:2015 / AS9120 certified and dedicated to meeting these international quality standards, along with all relevant legal and third-party requirements. To verify compliance with the requirements of these certifications and drive continuous improvement, we engage in routine management reviews, performance analysis, customer satisfaction, and internal audits of our processes.

### SILMID CAPABILITIES



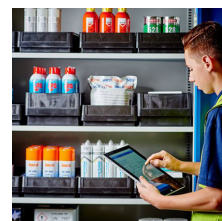
**GLOBAL DISTRIBUTION SERVICES**



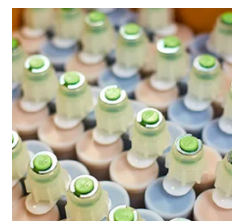
**WORLD-CLASS ECOMMERCE**



**EXPORT PACKING & SHIPPING**

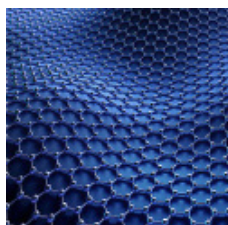


**CONTRACT MANAGEMENT SOLUTIONS**



**SPECIALTY PACKAGING**

### CAPABILITIES OFFERED THROUGH THE GRACOROBERTS FAMILY



**READY-TO-SHIP COMPOSITE SOLUTIONS**



**CUSTOM FORMULATION**



**FULL-SERVICE LAB & TESTING**



**SCAN TO LEARN MORE**

*Continues on next page*



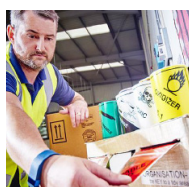
## GLOBAL DISTRIBUTION

Headquartered in Coleshill near Birmingham, UK, Silmid recognizes the need for availability of specialized chemicals, quality and accuracy through stringent safety and regulatory standards, and consistent on-time delivery. We deliver on these needs through deep relationships with a vast supplier network of over 400 suppliers, earning Authorized Distributor rights with PPG Aerospace, Shell Aviation, AkzoNobel, Henkel, 3M, and more. Our award winning B2B eCommerce platform offers products on demand with a simple 'find, buy, go' approach. Our sophisticated digital supply chain 4.0 capabilities enable us to maintain real-time stock availability and pricing, ensuring our customers receive their essential chemicals and consumables without delay.



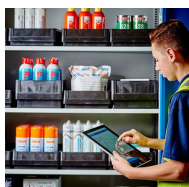
## WORLD-CLASS ECOMMERCE

Silmid's world-class eCommerce website provides a wealth of new features designed with the customer experience in mind. Silmid.com offers over 11K products with 24/7 ordering, compliance, and real time stock availability and same day dispatch for UK deliveries for orders placed before 5pm on weekdays. Customers are also able to manage their own online account and reduce indirect costs with use of contract or customer specific pricing visibility, real-time stock availability, quote-to-sales order conversions for same day shipping, VMI/cabinet system management, OEM certificates, batch expiry date visibility, and customer part no. search capability. Additional account services include hazardous goods identification and country permissions and volumes, document and packing charges, IATA packing specifications, shipment tracking, door-to-door pricing, and multilingual customer service support.



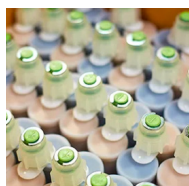
## EXPORT PACKING AND SHIPPING

Silmid provides an IATA-trained export packing team, hazardous material specialists, and an on-site Dangerous Goods Safety Advisor for our customers, suppliers, and partners. We offer kit assembly, packing, and shipping service, freight shipment booking, and have Known Shipper status. As a premier freight partner, we provide shipping service based on Fedex International Priority service to provide fast delivery to customers world-wide, including 24 hour turnaround and same day delivery in certain AOG situations. We also provide streamlined export compliance paperwork to expedite customs clearance and ensure fast international shipping.



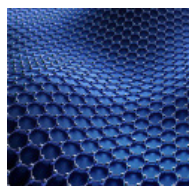
## CONTRACT MANAGEMENT SOLUTIONS

Silmid offers customized and convenient Vendor Managed Inventory, Customer Managed Inventory, Just-In-Time inventory management, consignment stock solutions, stocking agreements, and long-term agreements to maximize procurement and stocking efficiencies and provide measurable cost-savings for your business. Our inventory management services can be tailored to meet your needs, and include services such as: min-max stocking, immediate order acknowledgment, inventory reporting, usage analysis, consolidated invoicing, shelf-life management, temperature controlled storage, rapid right-sized packaging and labeling, lot tracking and traceability, and more.



## SPECIALTY PACKAGING

Reduce material waste and cost, save time, and boost productivity with Silmid's specialty packaging services. Our fully audited repack team provides a range of services, including chemical repacking, contract packaging, and custom labeling, ensuring a fast turnaround. With our quality assurance certifications, we prioritize precision, safety, and accuracy at the point of use, supporting a wide range of applications. As the only Authorized Repacker of AeroShell greases, Silmid has spent over 40 years expanding its capabilities to repack fluids, greases, and oils into various sizes.



## READY-TO-SHIP COMPOSITE SOLUTIONS

Through Pacific Coast Composites, a GracoRoberts company, Silmid offers ready-to-ship composite solutions to minimize waste and production costs. Our team of experts is proficient in handling advanced composite materials, ensuring strict adherence to all aging, temperature monitoring, storage, packaging, and shipping specifications. We streamline procurement by offering in-stock pre-cut rolls and custom sizing options, helping customers avoid large MOQs and long lead times.



## CUSTOM FORMULATION & FULL-SERVICE LAB & TESTING

Resin Formulators – exclusively engineered by the manufacturing division of GracoRoberts – is the time-tested and trusted brand of epoxy, urethane, and silicone specialty materials that can be uniquely customized, tested and certified on-demand. Whether you need a proprietary formulation for a specialty material, are looking to improve cure rates, or simply modify color or viscosity, Resin Formulators can help. With an on-staff Chemist, and a lab designed for state-of-the-art formulation and testing, our innovative custom formulation division delivers high quality solutions that are uniquely engineered to meet your needs. We've served many of the biggest names in engineering, and have solved complex challenges in nearly every manufacturing industry for 60 years.